COVE APPLE CLUB

JANUARY 8, 2014

TONIGHT'S TOPICS

- Apple In The News
- iPhone Turns 7
- Point 'n' Shoot: Part I
- 1Password Security Audit (time permitting)

AAPL 2013 STOCK PERFORMANCE

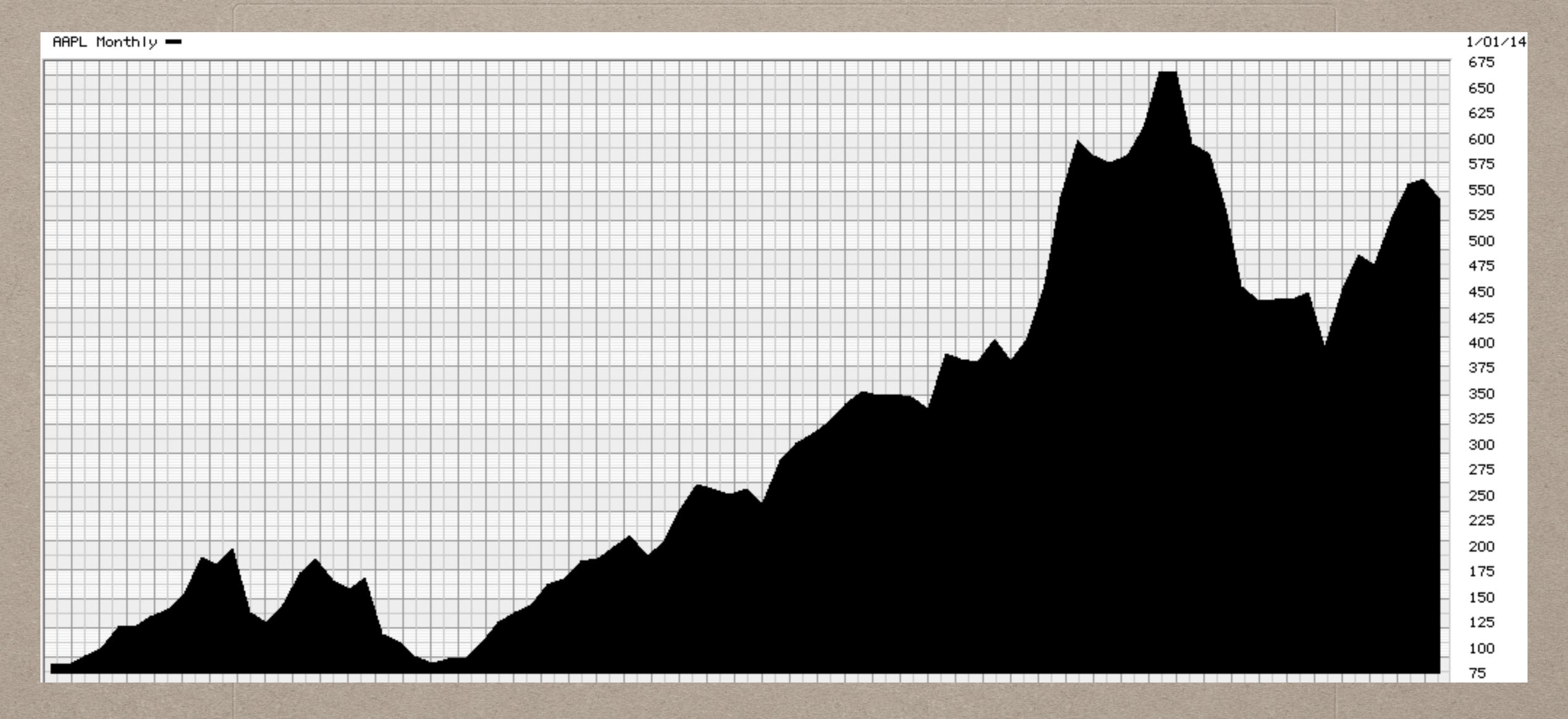
- AAPL ended the year UP!
- ...but not by much: 2.02%
- It was a wild ride: price ranged from \$390.53 to 575.14 a range of 47%
- If you stayed the course and reinvested all your dividends, you did a little better: up 4.6%
- And all your 2013 dividends are in the money now

AAPL 2013 BY THE NUMBERS

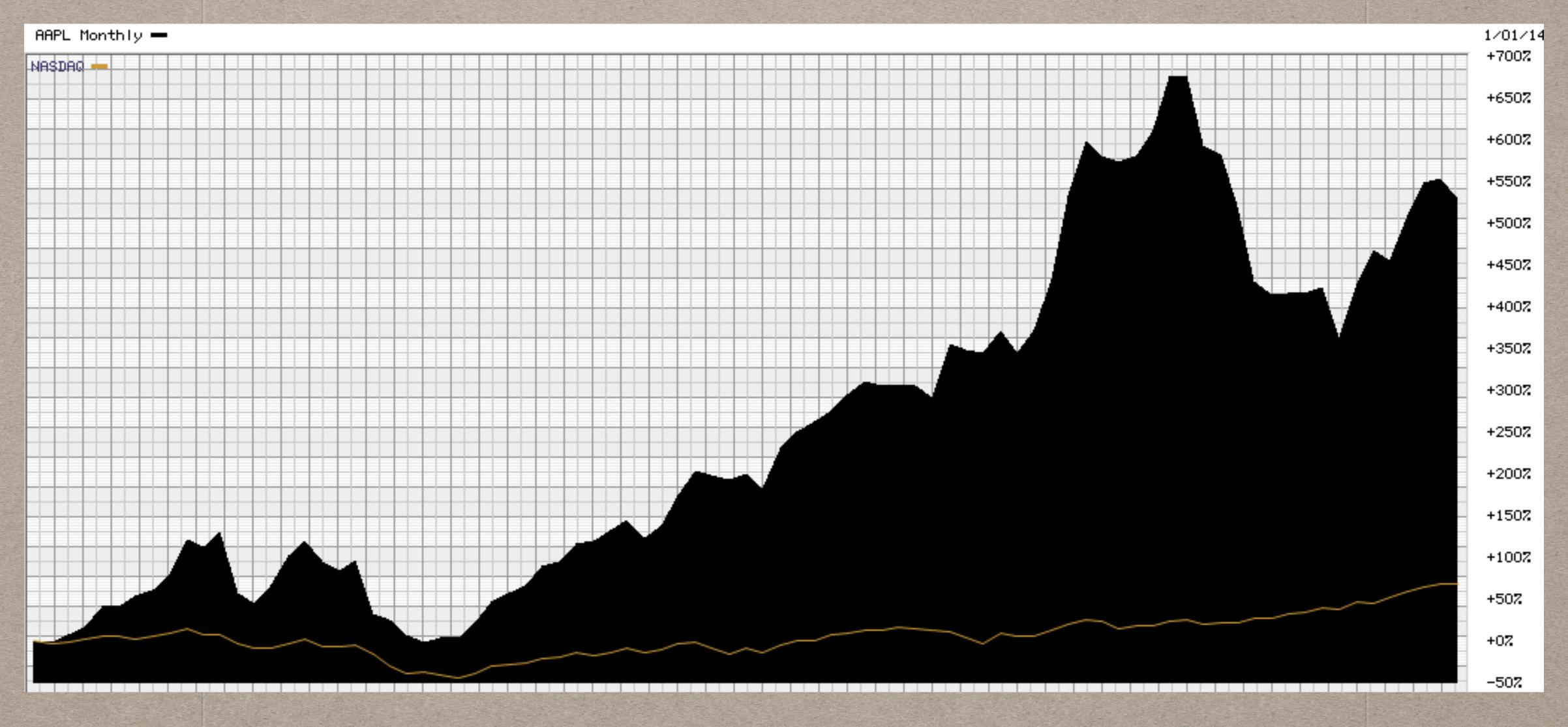
Date	Milestone	Share Price	% +/- 2013	
1/2/13	Open	\$549.03	2.02%	
2/14/13	3rd DRIP	\$466.59	16.73%	
5/16/13	4th DRIP	\$434.58	22.45%	
8/16/13	5th DRIP	\$497.91	11.14%	
11/15/13	6th DRIP	\$527.79	5.81%	
4/19/13	2013 Low	\$390.53	30.31%	
12/31/13	YE Close	\$560.36	N/A	

MAJOR INDICIES: 2013

Index	2013 Open	2013 Close	% +/- 2013
DJIA	13,104.30	16,576.66	26.50%
S&P 500	1,426.19	1,848.36	29.60%
NASDAQ	3,108.49	4,176.59	34.36%
Russell 2000	873.83	1,163.64	33.17%



AAPL SINCE IPHONE INTRO



AAPLVS. NASDAQ SINCE IPHONE INTRO

APPLE EARNINGS CALL 1/27/14, 5PM ET

- Full quarter of iPhone 5S/5C sales
- Half-quarter of iPad mini RD sales (dropped 11/12)
- 2/3-quarter of iPad Air sales (dropped 11/01)
- No China Mobile sales yet

In early 2007, smartphones looked like this:







Palm Treo Motorola Moto Q RIM Blackberry 8830

Smartphones were established consumer products selling in the hundreds of millions, and people thought they were pretty cool, but were often frustrating with serious shortcomings and design flaws.

...and then this happened:



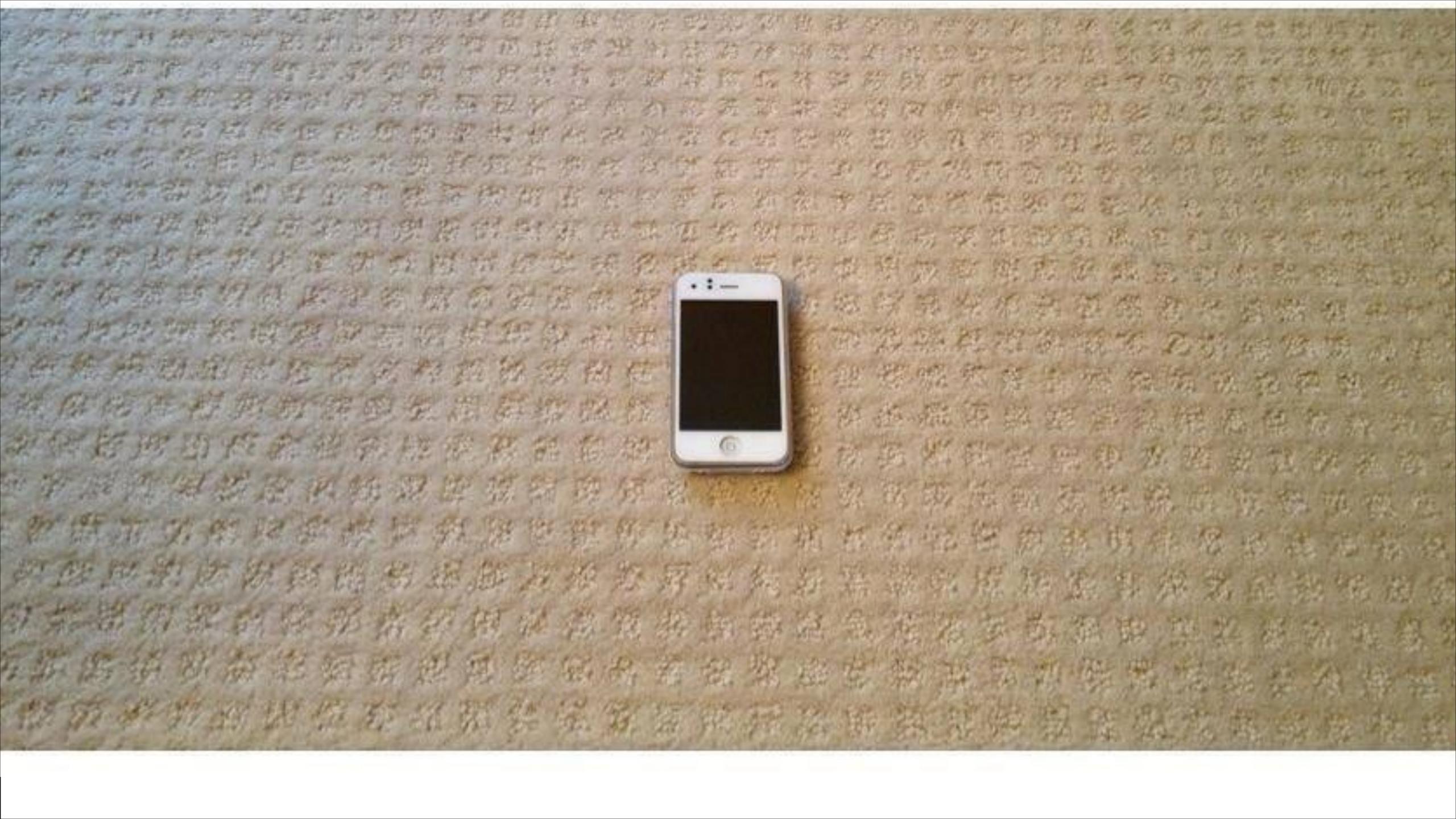
iPhone

IPHONE IN 2007

- Only on Cingular
- No 3G/4G
- No front camera
- No FaceTime,
 Messages
- No apps
- No App Store

- No cut-and-paste
- No iCloud
- No compass
- No GPS
- No camera flash
- No Siri
- 4Gb \$499 / 8Gb \$599

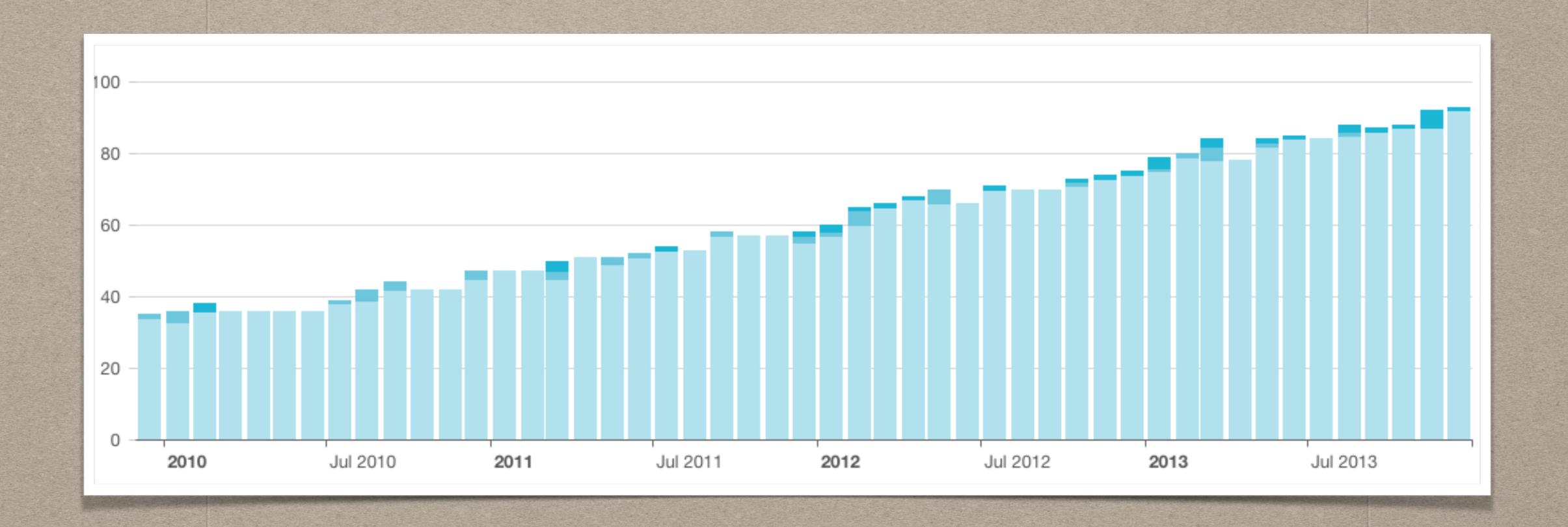




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THE YEAR IN REVIEW

MAILING LIST GROWTH 2010-2013

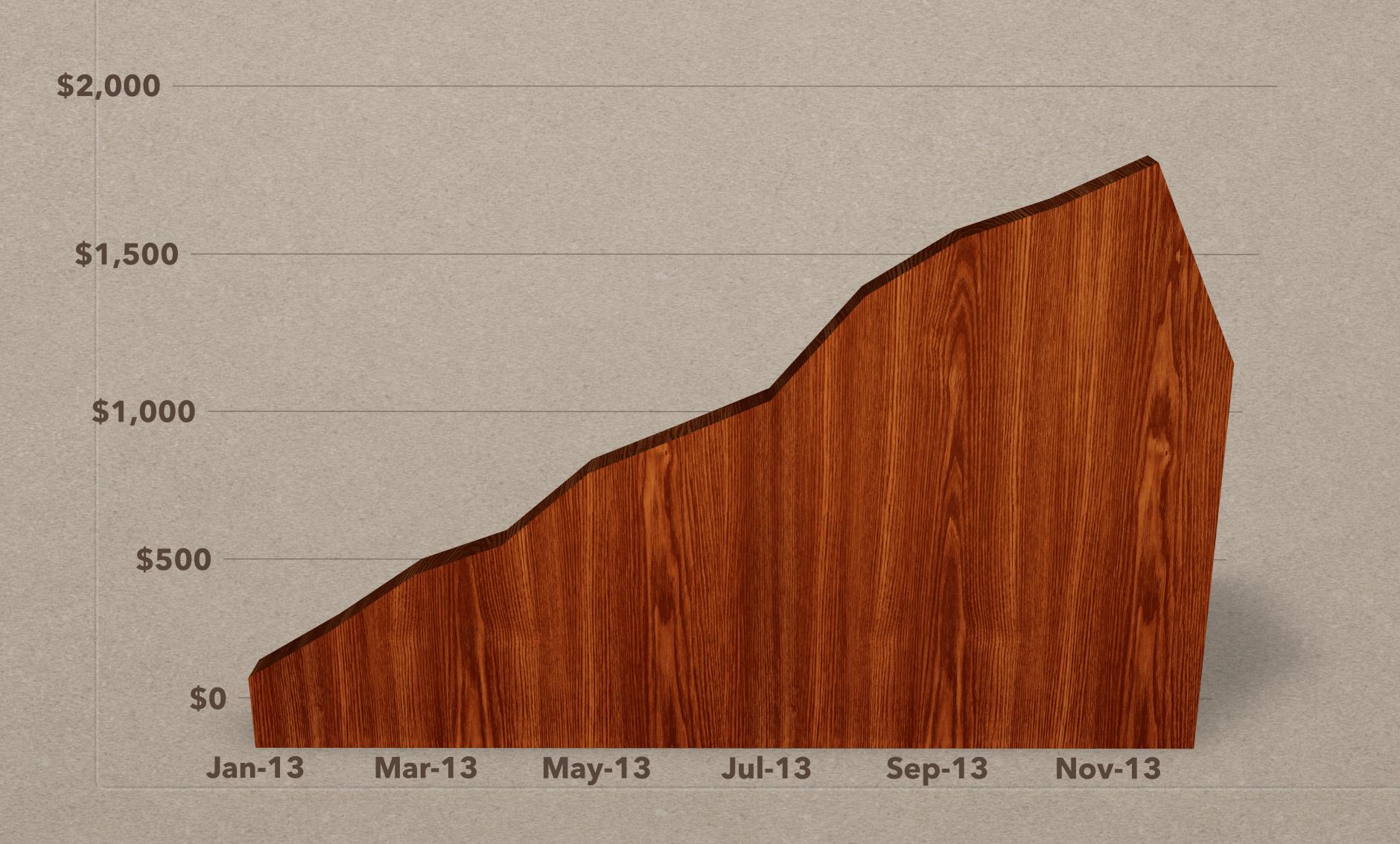


UP 22% IN 2013, 165% SINCE 2010

AMAZON COMMISSIONS PER WEEK 2011-2013



CLUB BANK BALANCE SINCE AMAZON ASSOCIATES



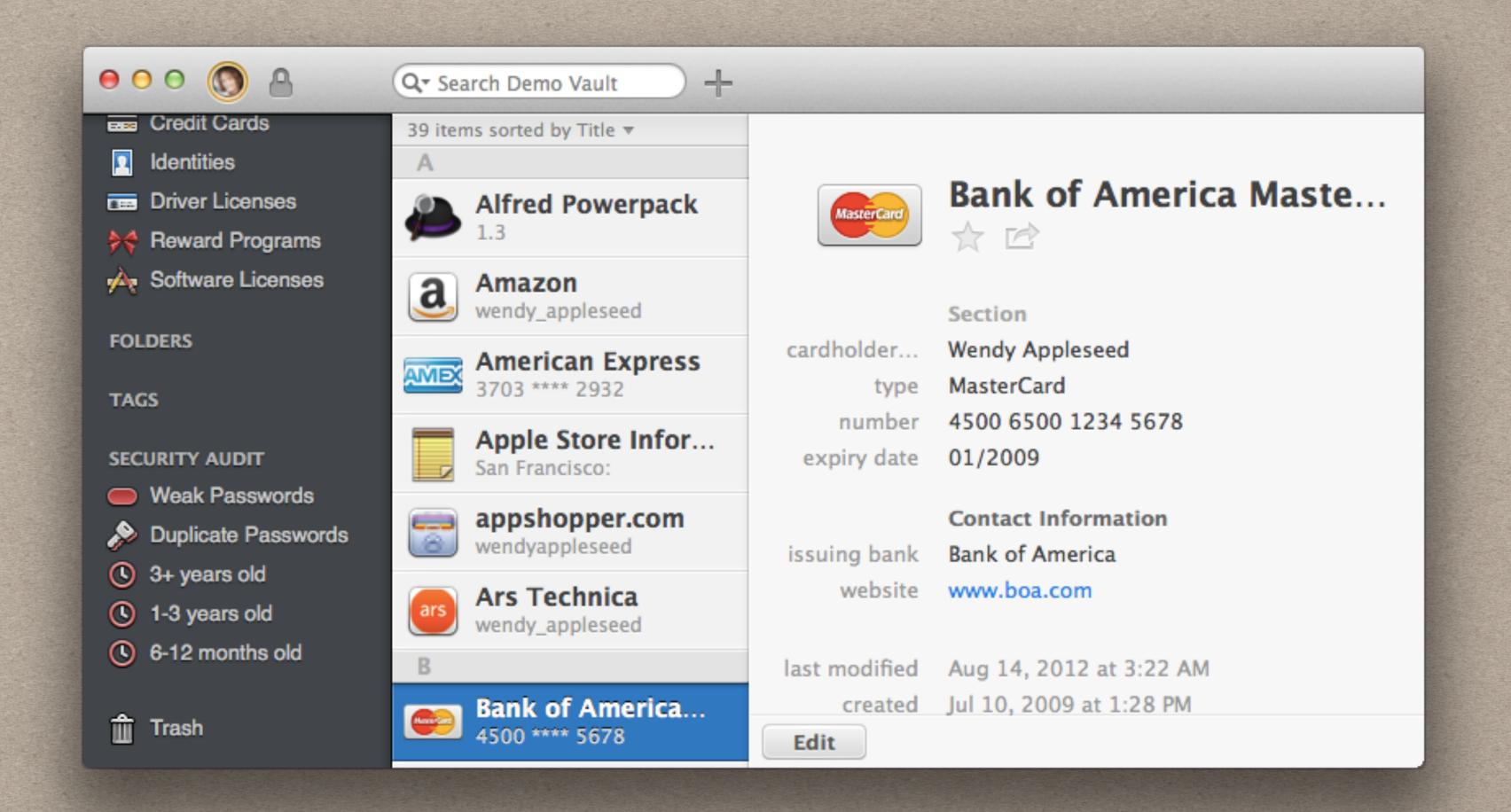
AMZN SINCE START OF COVE APPLE CLUB RELATIONSHIP



UP 89% SINCE 09/01/11 \$211.62 → \$400.11

POINT 'N' SHOOT: PART I

DAN PRIEBE



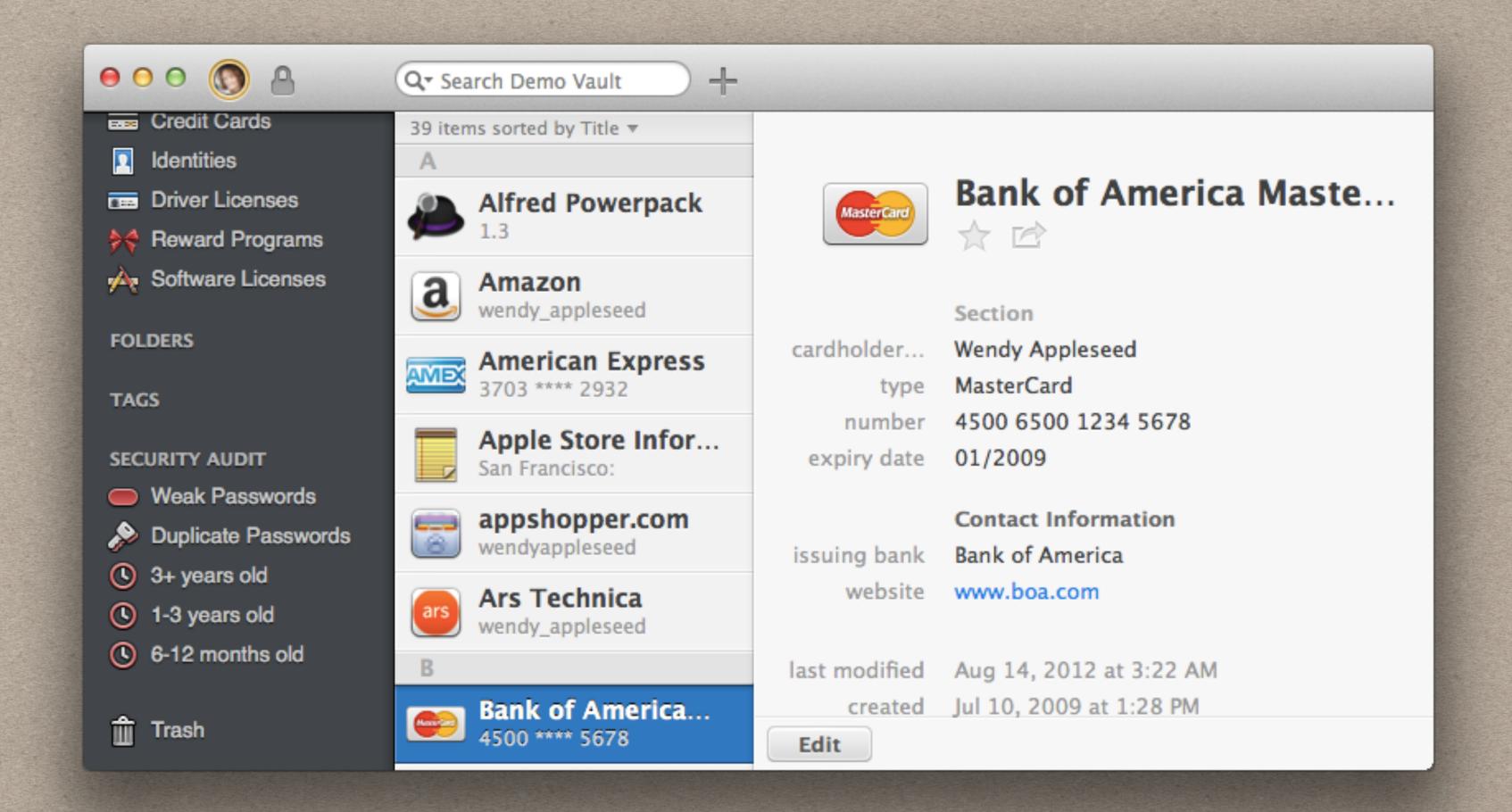
1PASSWORD 4: SECURITY AUDIT

1PASSWORD SECURITY AUDIT

- New feature in 1Password 4 for Mac
- Sidebar item (hidden by default)
- Great way to guide yourself through an online security "tune-up"

1PASSWORD SECURITY AUDIT

- Work a little at a time, hardening your passwords and making them unique
- First priority: email accounts, Dropbox, Apple ID
- Next: logins that have money, health or insurance behind them



DEMO

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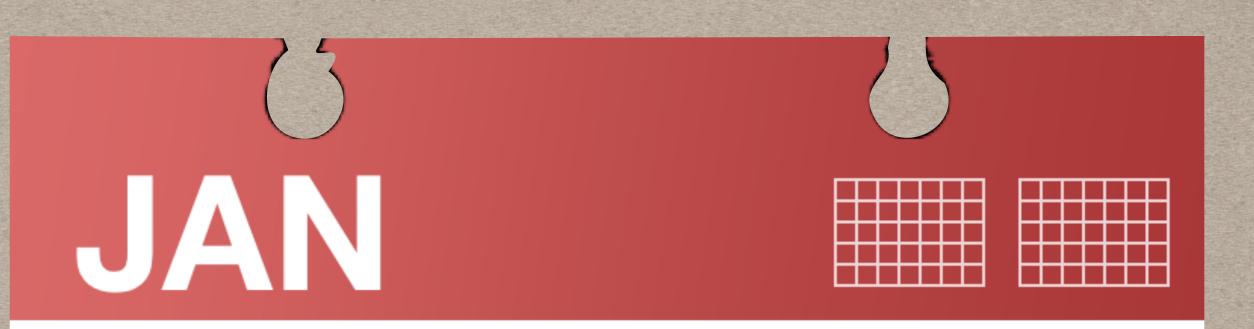
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Earnings Report Totals

Glossary

December 11, 2013 to January 7, 2014

	Items Shipped	Revenue	Advertising Fees
Total Amazon.com Items Shipped	91	\$1,544.92	\$89.92
Total Third Party Items Shipped 🤨	48	\$718.56	\$49.24
Total Items Shipped	139	\$2,263.48	\$139.16
Total Items Returned	0	\$0.00	\$0.00
Total Refunds	0	\$0.00	\$0.00
TOTAL ADVERTISING FEES	139	\$2,263.48	\$139.16



Cove Apple Club 7:00 PM - 8:15 PM