

Cove Apple Club

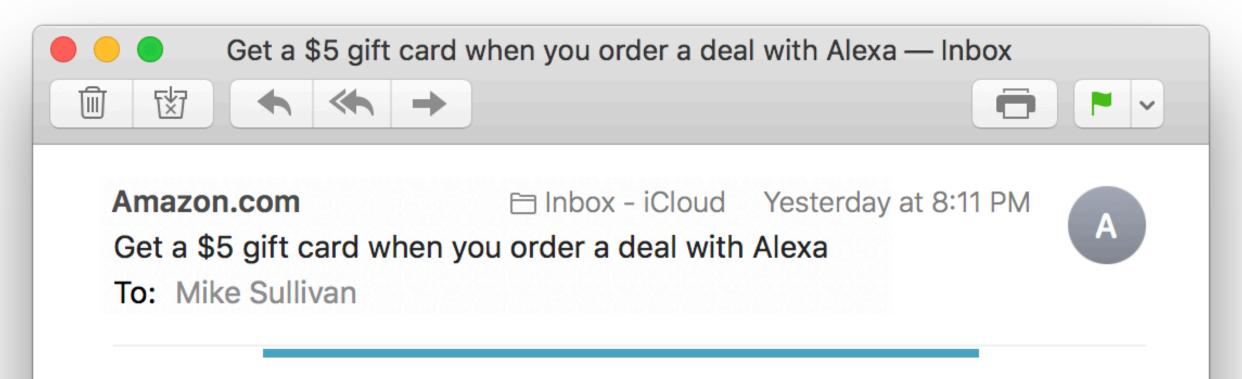
November 9, 2016





Tonight's Topics

- Apple In The News
- The Well-Tempered iPad
- Cove Apple Club Holiday Party
- Howard Commence of the Comme
- WhatsApp



amazon alexa

Your Alexa Devices



Dear Mike Sullivan,

As a special offer for Prime members with an Alexaenabled device, you can get a \$5 electronic gift card when you order one of Alexa's exclusive deals. To hear about current deals, just ask "Alexa, what are your deals?" on your Echo, Dot, Tap, or Fire TV. Alexa will offer two of the best available deals. Just say "yes" to buy. Ask every day, Alexa always has something new. You can also visit the Alexa Shopping Holiday Deals Store to see all of the deals available to Alexa device owners.

This offer is limited to the first 25,000 customers to buy one of these deals with Alexa voice shopping. We'll send

New MacBook Pros

- Apple refreshed the MacBook
 Pro line last month, and as usual
 Mac geeks were underwhelmed
- New TouchBar interface brings Touch ID & dynamic function keys to Macs — headed to desktop?
- ...but there is much whining in Geekdom.



Haters Gonna Hate

- "Only" 16Gb RAM & 512Gb SSD configs; 2.7Ghz Core i7 CPU
- Only hardwire I/O is via four ThunderBolt 3 (USB-C) ports & headphone jack
- ...yadda, yadda, yadda.



But There's Hope

- iMac refresh expected before year-end
- Apple laptop performance is (at present) gated by Intel's mobile CPU roadmap, but...
- ARM-based Macs? MBP's new TouchBar is run by an Apple ARMbased chip — iPhone 7's 64-bit A10 Fusion chip said to out-perform desktop CPUs
- The changes to MacBook Pro are very Apple-like; haters need to reread their history

Keep Some Perspective

- The Mac product line is in its 32nd year of continuous production longer than any other personal computing platform
- After 31 years of sales, Macs reached the top 5 of all PCs sold just this year, showing
 incredible longevity over all four decades of its existence
- The Mac is a \$23-billion/year business for Apple, and hugely profitable
- Estimated margin of \$5.5-billion makes Apple the world's most-profitable PC maker by far, capturing > 60% of all PC market profits
- MacBook Air is the world's #1-selling laptop by far; over 2,000,000 units/month for several years
- ASP has stayed at \$1,200 for more than a decade; PC ASP has fallen by half in the same period to just \$379
- Apple's Mac volume has doubled in 8 years; PC volume has shrunk 19%

What company, do you think, is the world's largest corporate buyer of Macs?







- Apple & IBM announced a strategic partnership in 2014:
 - IBM creating over 500 industryspecific apps for iOS & macOS
 - Mobile-centric customer service and support teams for iOS
 - IBM to buy more than 50,000
 Macs for internal use

IBM Says Macs Are Up to \$543 Less Expensive Than PCs Over Time

Thursday October 20, 2016 5:34 pm PDT by Juli Clover

At the Jamf Nation User Conference yesterday, designed for IT management professionals, IBM VP of Workplace as a Service Fletcher Previn talked about IBM's decision to start letting employees choose between Windows or Mac machines, the cost of PCs vs. Macs, and the resulting changes to the company.

IBM began <u>adopting Macs</u> for its <u>employees</u> in mid-2015, quickly becoming one of Apple's largest corporate customers. In the first year, IBM deployed approximately 30,000 Macs, and with employees have continuing to choose Macs over PCs, IBM now has 90,000 deployed Macs supported by five admins.

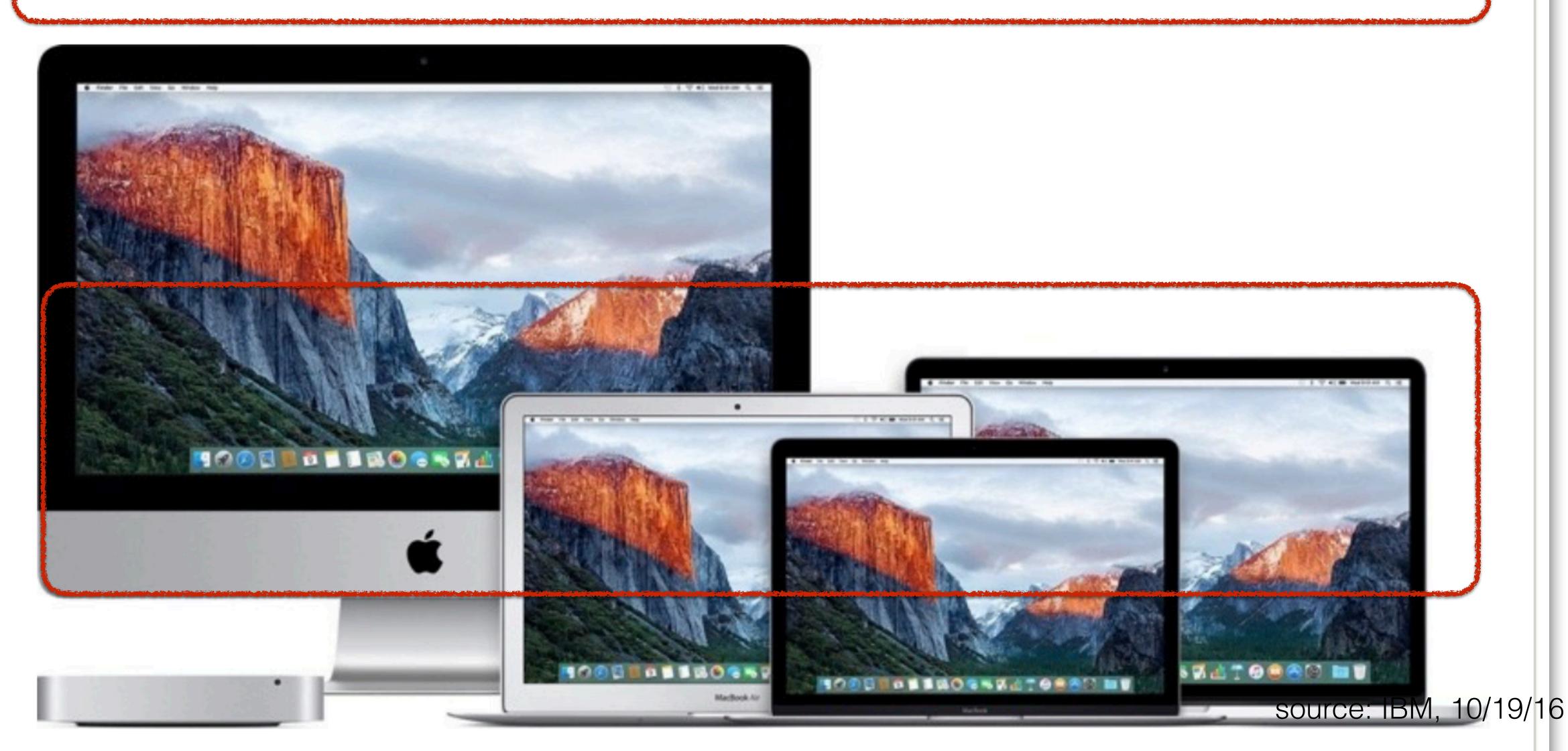


There were assumptions early on that Macs would be significantly more expensive than PCs, but over the last year, IBM has found that it's actually PCs that are more expensive. Over a four-year lifespan, Previn says IBM saves up to \$543 per Mac compared to a PC.

But isn't it expensive, and doesn't it overload IT? No. IBM found that not only do PCs drive twice the amount of support calls, they're also three times more expensive. That's right, depending on the model, IBM is saving anywhere from \$273 - \$543 per Mac compared to a PC, over a four-year lifespan. "And this reflects the best pricing we've ever gotten from Microsoft," Previn said. Multiply that number by the 100,000+ Macs IBM expects to have deployed by the end of the year, and we're talking some serious savings.

source: IBM, 10/19/16

IBM began adopting Macs for its employees in mid-2015, quickly becoming one of Apple's largest corporate customers. In the first year, IBM deployed approximately 30,000 Macs, and with employees have continuing to choose Macs over PCs, IBM now has 90,000 deployed Macs supported by five admins.



"Macs are Expensive!"

	PCs Deployed : Admins	Macs Deployed : Admins
Epson America, 2001-2004	1,100 / 40 (1:28)	240 / 1 (1:240)
Epson America, 2005-2008	1,100 / 44 (1:25)	550 / (1:550)
IBM, October 2016	178,000 / 1600 (1:110)	5 / 90,000 (1:18,000)





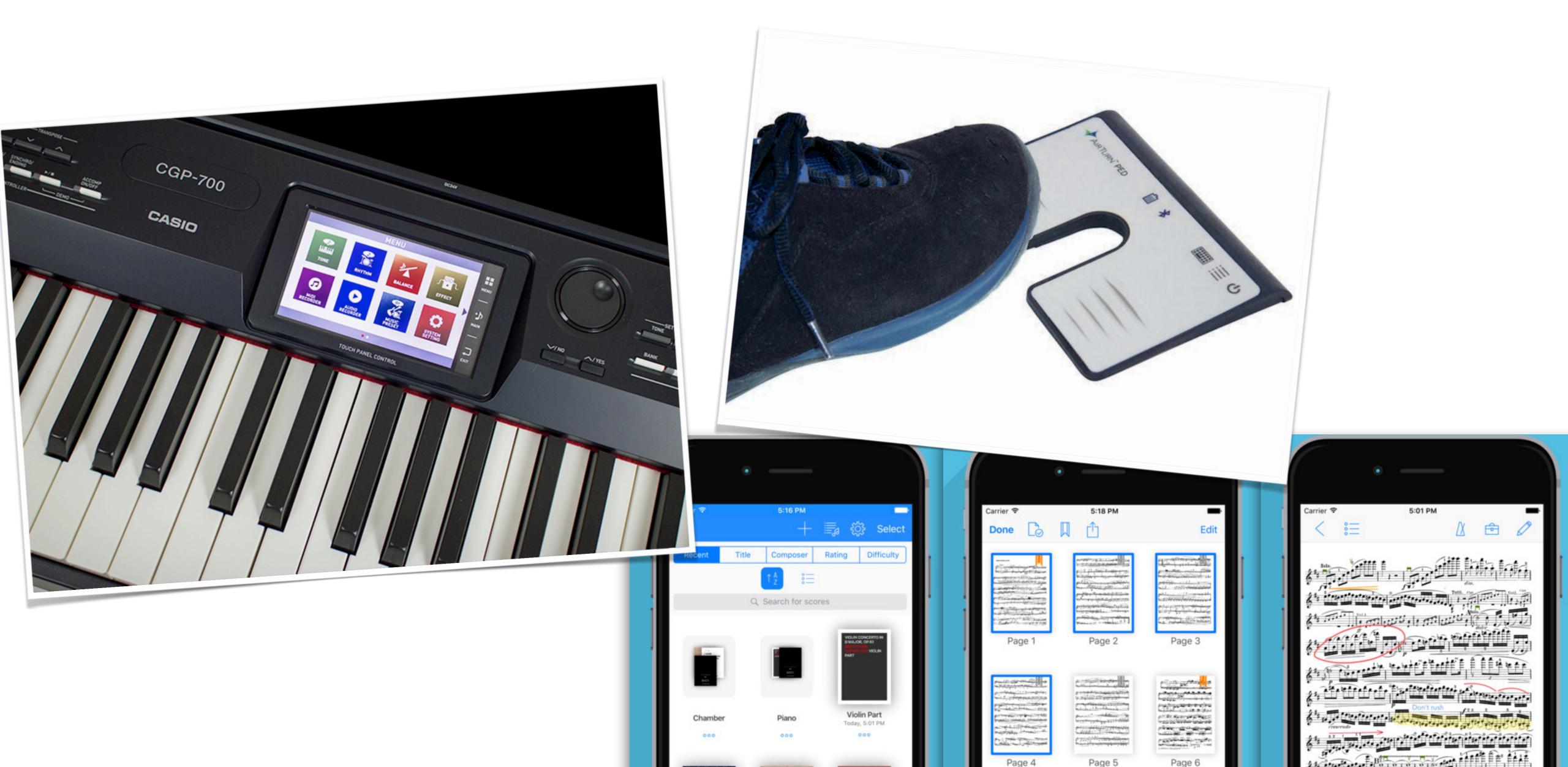


- IBM is deploying 1,300 new Macs **every** week to internal users; 73% of IBMers say they want their next machine to be a Mac
- IBM says they save \$273 \$543/Mac vs.
 PC over 4-year life (using best-ever Microsoft pricing)
- IBM is saving between \$6.7-million and \$13.5-million **per year** with Macs based on their 100,000+ installed base

Mike's Apple Adage

"Macs are only expensive if your time is worth nothing."

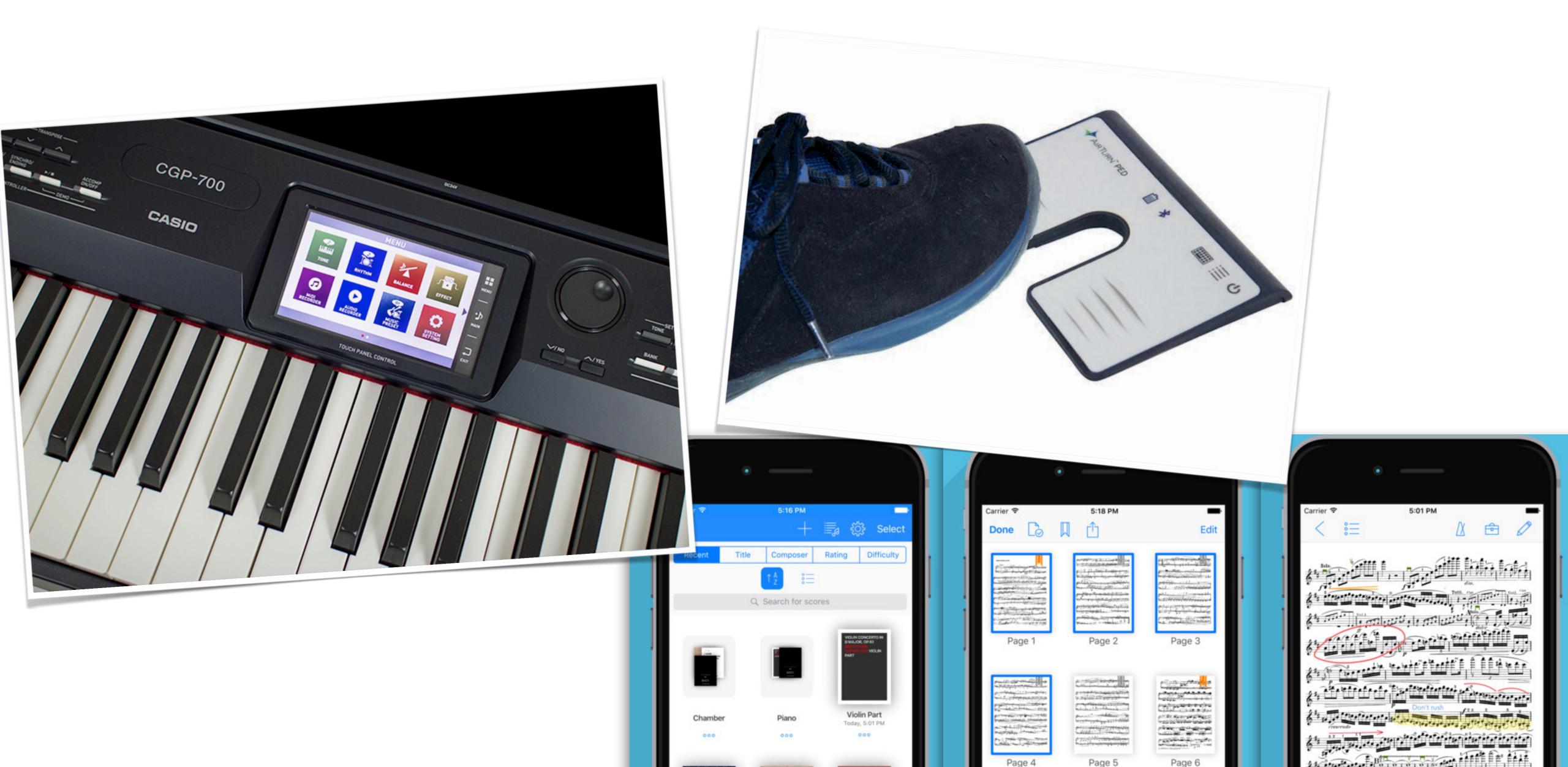
The Well-Tempered iPad



The Gear

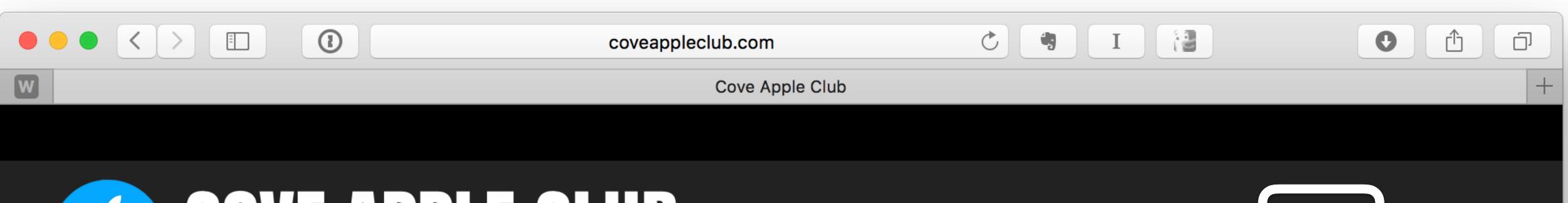
- Casio CGP700 Compact Grand Piano; full-88, 550 full MIDI voices, six built-in 40W speakers, touchscreen control, etc. \$599
- Apple 12.9" iPad Pro 128Gb w/AppleCare \$999
- Apple Pencil \$99
- AirTurn Ped Bluetooth-enabled foot pedal \$79
- iClassical Scores app for iPad \$5.99

The Well-Tempered iPad



Support the Cove Apple Club







HOME MEETINGS EMAIL LIST SHOP ARCHIVES

SHARE. LEARN. LAUGH!

Join over 100 Cypress Cove residents and members in the Cove Apple Club, and you'll learn more and get a lot more fun and productivity out of all your Apple gear!

We meet twice a month, year-round. Check our <u>upcoming meeting schedule</u> and plan to join us at our next meeting!

If you're new to the world of Apple, an old Machead from years back, or even a frustrated Windows user, you will find something interesting and entertaining at each of our meetings. Our meetings are fun and informative, with topics presented covering the range from beginner to advanced.

Our focus is on Apple products, but we often also look at other new technologies not specific to the Apple platform, ranging from computer security to Internet telephony to changes in the industry to neat new tech gadgets of interest to everyone.

All Apple products are fair game at our meetings: iPad, iPhone, iPod and Macs of all sizes, as well as the huge world of Apple software, hardware and accessories.

Find out more about the club, our meeting schedule and how you can get in on the fun. Click the links below for details, and be sure to join our <u>email list</u> for all the latest updates.









COVE APPLE CLUB

Have fun & do more with your Apple gear!

MEETINGS

HOME

EMAIL LIST

SHOP

ARCHIVES



The next time you need some new Apple or other tech gear (or anything else from the 20,000,000 items in stock!), start your online shopping session with our link to Amazon.com. Your purchase will earn a little money for the Cove Apple Club, which we save up all year for a big Holiday Party for all members of the club! We update club members on the earnings every month.

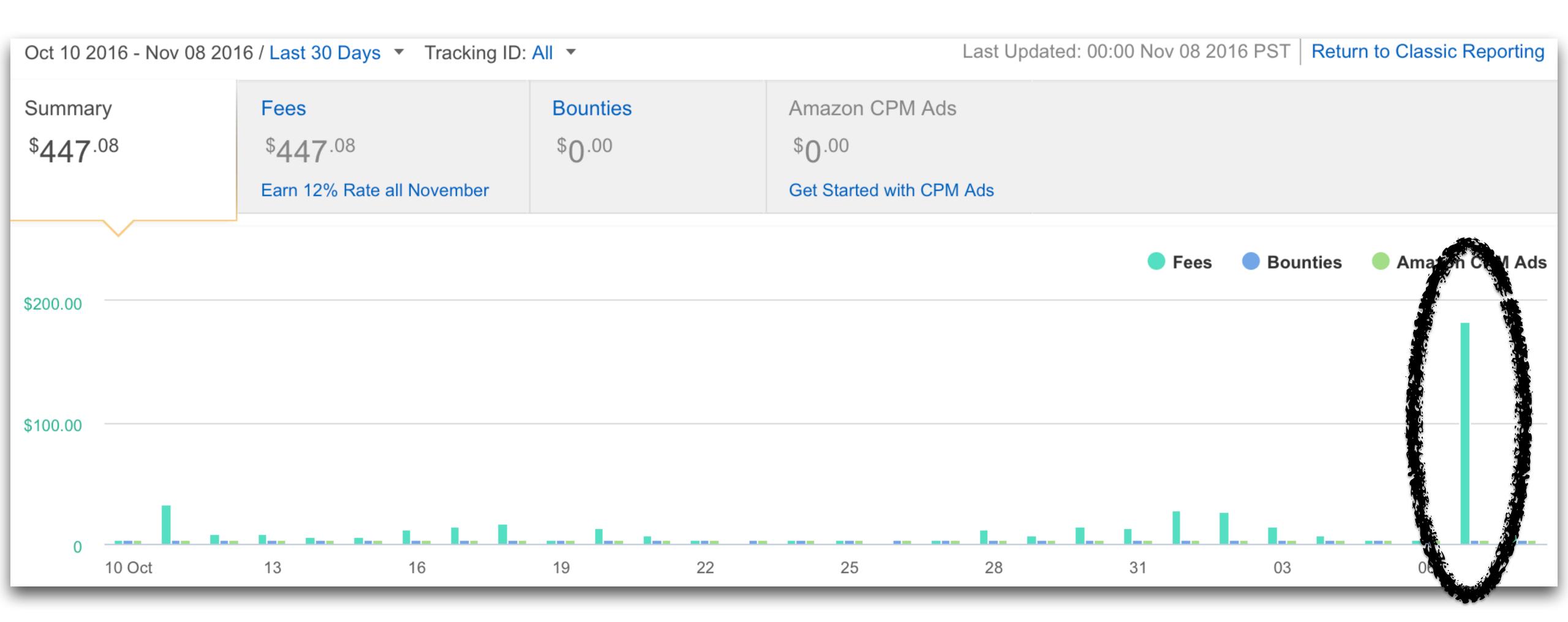
So be sure to click the Amazon logo below when you need to shop for Mac products online...and "give back" to the Cove Apple Club -- without costing you an extra cent! Thanks!

THREE EASY WAYS TO USE THE AMAZON SHOPPING LINK

- 1. Just click here you'll be sent to the Amazon.com homepage.
 - 1. Once you arrive at the Amazon homepage, BOOKMARK that page:
 - 1. In Safari on Mac, type Cmd-D
 - 2. In Safari on iOS, tap the Share widget, then tap Add to Favorites or Add Bookmark.
- 2. Drag this link to your Favorites bar in your Web browser. Then it's handy anytime you want to visit Amazon.
- 3. Just click the Amazon banner ad below.



Since We Last Met



FreeRider USA FR168-4IT Elite Luggie with Charger and Armrest Set, Blue

by FreeRider USA



4 customer reviews | 12 answered questions









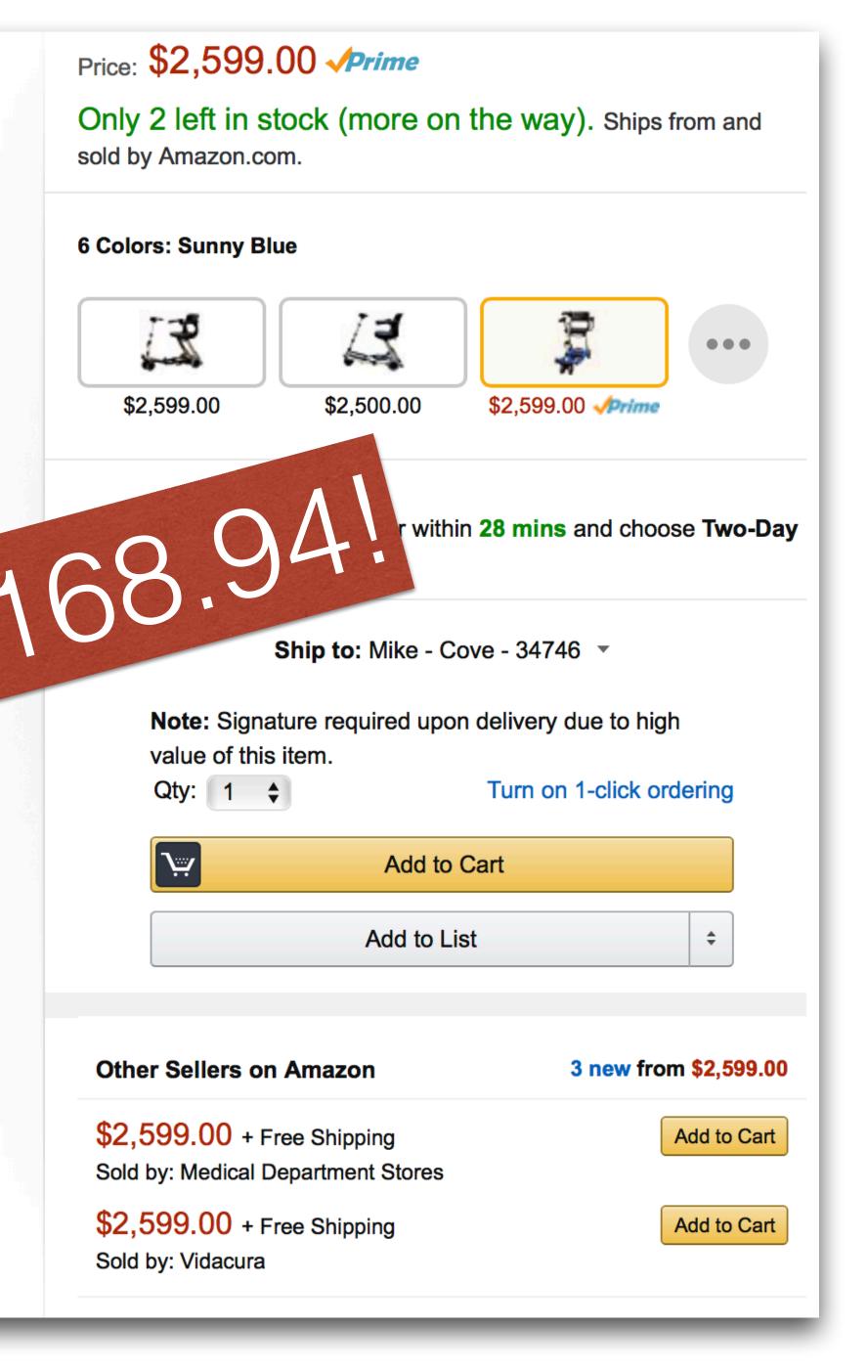




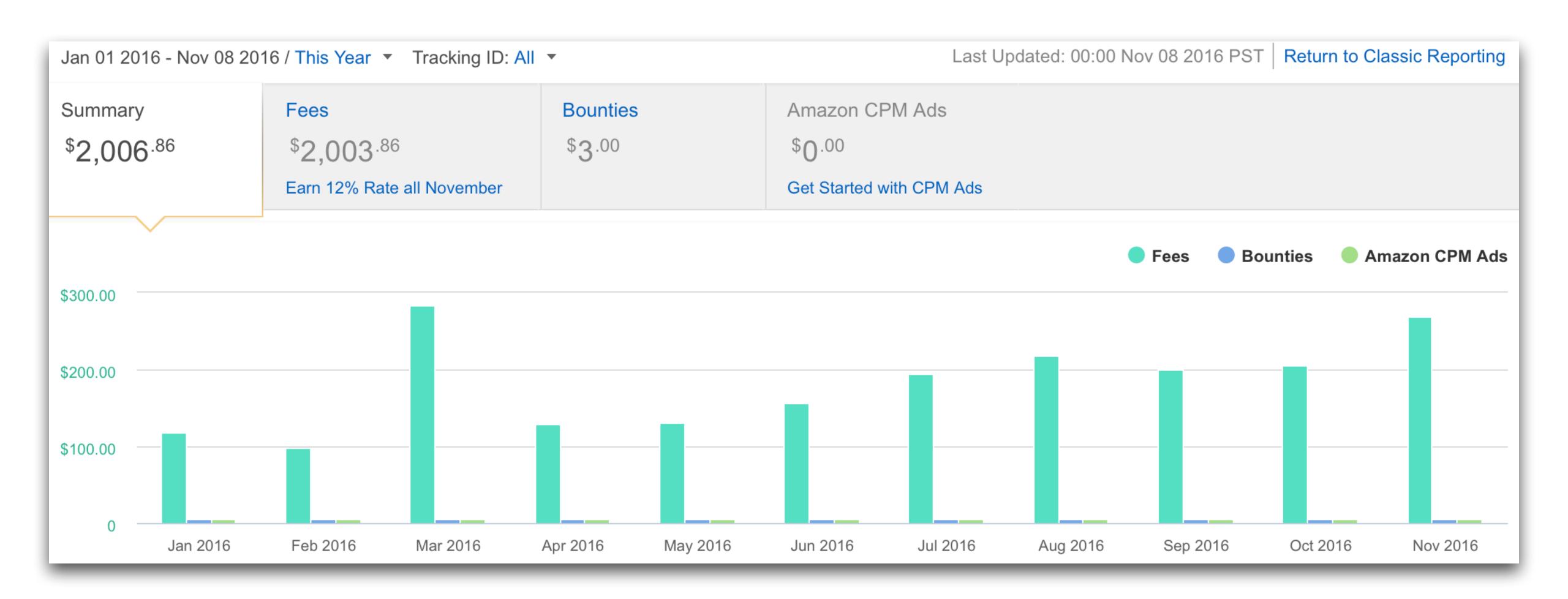


About the Product

- Folds easily in 3 quick steps
- 320 pound weight capacity
- 14 mile range per full charge



2016 YTD



Cove Apple Club Holiday Party
Wednesday, December 21, 2016
Scuttlebutts Lounge & Lakeside Restaurant
Cypress Cove Nudist Resort & Spa



Doors Open 5:30pm Cocktails & Hors d'oeuvres Dinner buffet 6:30 Clothing Optional















This Year's Dealio



- \$15 per person gets you in the door, dinner, and one drink ticket: beer, wine, well or soft
- Non-CAC members \$35 per person
- Additional drinks on your own account
- Hors d'oeuvres (appetizers), hot and cold dinner buffet & dessert
- Door prizes and games
- Music & dancing!
- Clothing optional, of course!

Buy Your Tickets TONIGHT!



- \$15 cash or check accepted here tonight.
- Or pay online!
- Get your raffle & admission ticket
- Pay Mike anytime between now and December 18th
- Reservation deadline is Monday,
 December 18th
- No one admitted without prepurchased tickets

Tickets On Sale Tonight!

Holiday Party 5:30 PM - 9:30 PM WhatsApp



WhatsApp

- World's #1 instant-messaging app
- Facebook paid \$19-billion to buy WhatsApp in 2014
- Over 1,000,000,000 users worldwide
- Launched on iOS first in 2009; added BlackBerry,
 Android; desktop app for Mac & PC added in 2015



What's What with WhatsApp

- You must have a working phone and phone number: setup flow requires you to receive confirmation message via SMS to the device with the phone number
- Incorporates very strong end-to-end privacy using the OpenSignal protocol
- Send/receive texts, files, and voice calls over cellular or Wi-Fi



Why WhatsApp?

	WhatsApp	Facebook Messenger	Skype	Apple Messages
Mobile on iOS				
Mobile on Android				
Mobile on Windows Phone				
Mobile on Blackberry				
Desktop on Mac				
Desktop on Windows				

A Billion Users Can't Be Wrong?

- WhatsApp is free*
- WhatsApp works well on even the lowestbandwidth connections — great for lowend Android phones in developing markets
- End-to-end encryption
- Easy sign-up
- · Cross-platform



Demo!



Get WhatsApp

- Free download for iPhone from App Store
- Free download for Mac & PC at WhatsApp.com
- Use in-browser with WhatsApp Web at WhatsApp.com



November Meetings

NO Cove Apple Club (2) 7:00 PM - 8:15 PM

December Events

Mission: Mothership

10:00 AM - 1:00 PM

Mission: Mothership 2016

- Monday, December 12, 2016
- Depart the Cove at 10:30am
- Arrive Apple, Mall at Millenia
- Drool, paw, sniff, stare at all the cool stuff
- Group lunch at 1pm
- RSVP to Mike so we have a count of noses!
 - · info@coveappleclub.com

December Events

Cove Apple Club 7:00 PM - 8:15 PM

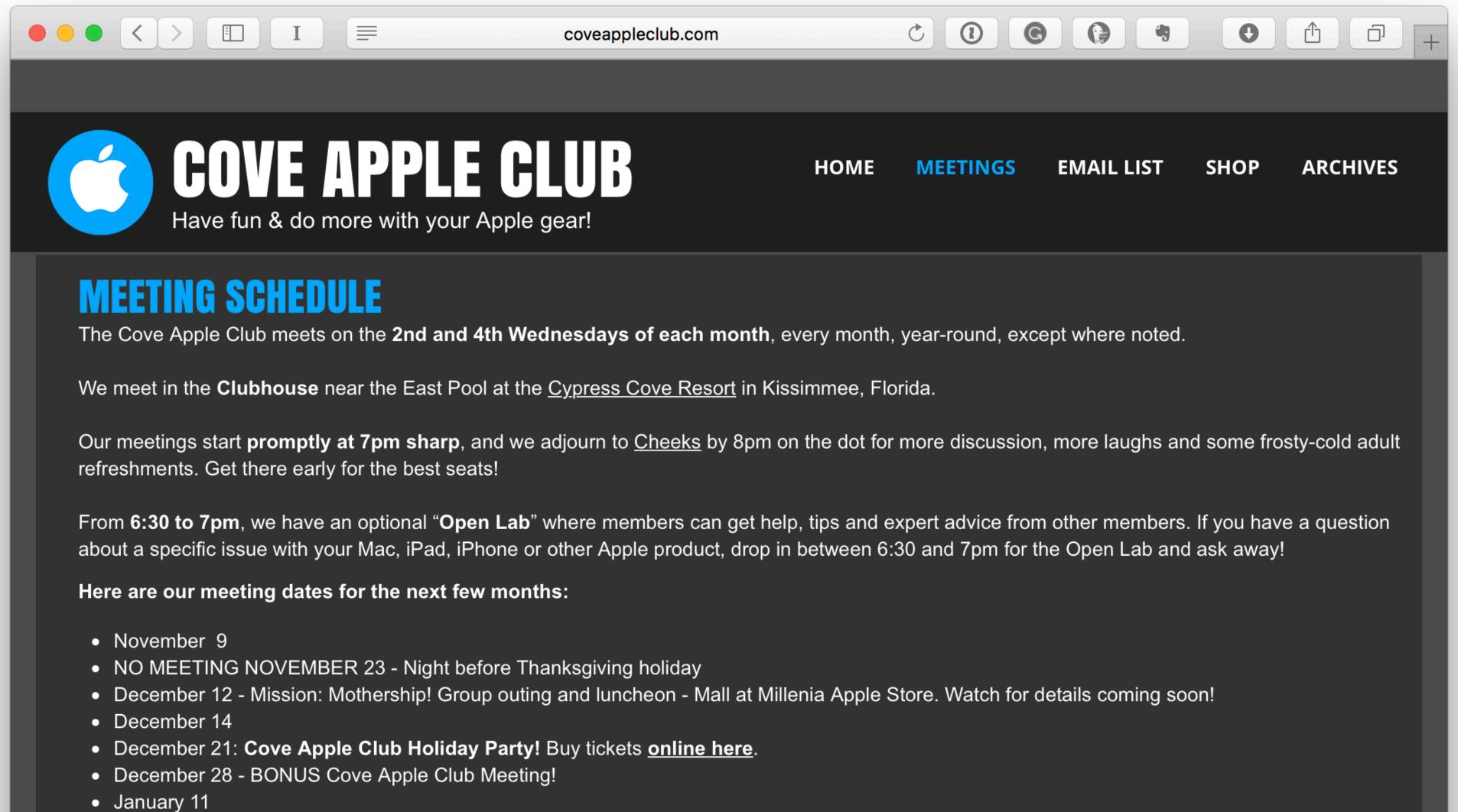
December Events

Holiday Party 5:30 PM - 9:00 PM

Bonus Meeting!

Cove Apple Club 7:00 PM - 8:15 PM

Meeting & Events Schedule Always Online at coveappleclub.com



Shall we adjourn to Cheeks?

